

## Real Estate Productivity: By Year and By Term 2006/07 through 2010/11

	Census Headcount	End of Term Headcount	FTEF	FTES	WSCH	Load	Sections	Max Enroll
2006/07	502	436	1.70	<b>54.34</b>	1,630	959	9	745
2007/08	439	331	1.70	<b>46.11</b>	1,383	814	9	632
2008/09	267	227	1.60	<b>28.00</b>	840	525	8	340
2009/10	236	209	1.60	<b>25.48</b>	764	478	8	345
2010/11	320	258	1.70	<b>31.48</b>	944	556	9	550

	Census Headcount	End of Term Headcount	FTEF	FTES	WSCH	Load	Sections	Max Enroll
Fall 2006	171	140	0.60	<b>19.56</b>	587	978	3	260
Fall 2007	148	102	0.60	<b>17.10</b>	513	855	3	235
Fall 2008	86	67	0.60	<b>9.88</b>	296	494	3	120
Fall 2009	96	84	0.60	<b>10.82</b>	325	541	3	120
Fall 2010	70	60	0.60	<b>7.85</b>	235	392	3	120
Spring 2007	182	153	0.60	<b>18.87</b>	566	943	3	275
Spring 2008	133	111	0.60	<b>14.03</b>	421	702	3	225
Spring 2009	85	78	0.60	<b>8.92</b>	268	446	3	95
Spring 2010	75	60	0.60	<b>8.26</b>	248	413	3	100
Spring 2011	79	70	0.60	<b>8.38</b>	251	419	3	160
Summer 2006	149	143	0.50	<b>15.92</b>	477	955	3	210
Summer 2007	158	118	0.50	<b>14.98</b>	449	899	3	172
Summer 2008	96	82	0.40	<b>9.20</b>	276	690	2	125
Summer 2009	65	65	0.40	<b>6.40</b>	192	480	2	125
Summer 2010	171	128	0.50	<b>15.25</b>	458	915	3	270

Source: SMCCCD Data Warehouse

Census Headcount: Number of duplicated headcount at final census.

End of Term Headcount: Number of duplicated headcount at the end of the term.

FTEF: Total number of full time equivalent faculty assigned.

FTES: Total number of full time equivalent students enrolled at first census.

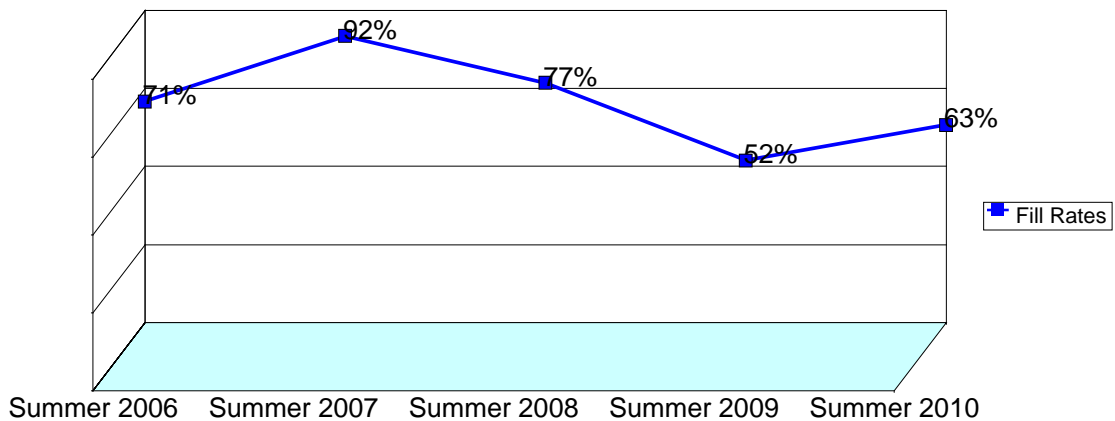
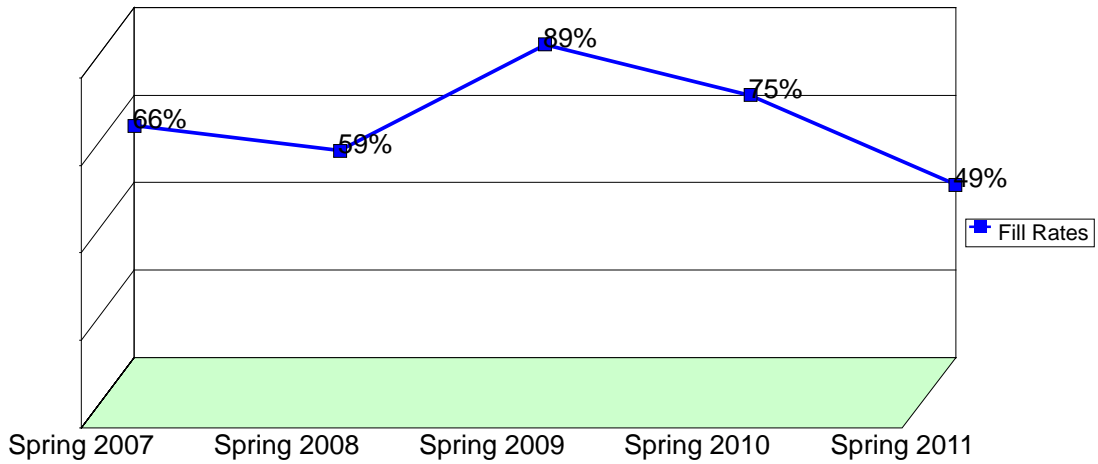
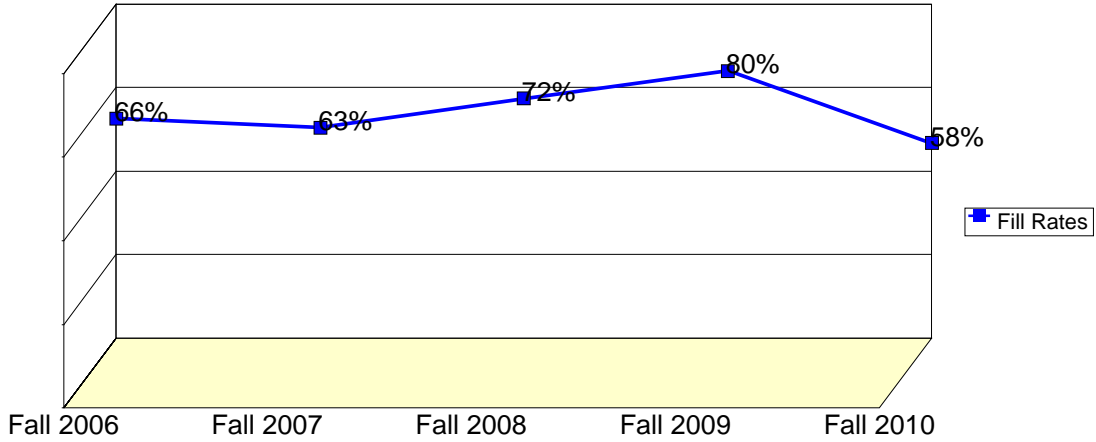
WSCH: Weekly student contact hours generated by census enrollments.

Load: The ratio of WSCH to FTEF, used to measure productivity.

Sections: Total number of sections offered per semester.

Max Enroll: The enrollment capacity or maximum enrollment as defined in curriculum.

## Department Fill Rates by Term



Source: SMCCCD Data Warehouse

Fill Rates: The percent a class fills/enrolls based on capacity or enrollment maximum defined in the curriculum (does not include positive attendance or open entry/open exit classes).

## Department Productivity: Term by Course

				Census Headcount	End of Term Headcount	FTEF	FTES	WSCH	Load	Sections	Max Enroll
<b>Fall 2006</b>	R.E.	100	Real Estate Principles	86	66	0.20	9.46	284	1,419	1	125
		110	Real Estate Practice	32	28	0.20	4.27	128	640	1	60
		130	CA Mort/Loan Broker/Lend	53	46	0.20	5.83	175	875	1	75
<b>Fall 2007</b>	R.E.	100	Real Estate Principles	72	43	0.20	7.92	238	1,188	1	100
		110	Real Estate Practice	35	28	0.20	4.67	140	700	1	60
		130	CA Mort/Loan Broker/Lend	41	31	0.20	4.51	135	677	1	75
<b>Fall 2008</b>	R.E.	100	Real Estate Principles	28	18	0.20	3.08	92	462	1	40
		110	Real Estate Practice	30	23	0.20	4.00	120	600	1	40
		130	CA Mort/Loan Broker/Lend	28	26	0.20	2.80	84	420	1	40
<b>Fall 2009</b>	R.E.	100	Real Estate Principles	38	32	0.20	4.43	133	665	1	40
		110	Real Estate Practice	22	20	0.20	2.79	84	418	1	40
		130	CA Mort/Loan Broker/Lend	36	32	0.20	3.60	108	540	1	40
<b>Fall 2010</b>	R.E.	100	Real Estate Principles	27	22	0.20	2.97	89	446	1	40
		110	Real Estate Practice	22	20	0.20	2.57	77	385	1	40
		130	CA Mort/Loan Broker/Lend	21	18	0.20	2.31	69	347	1	40
<b>Spring 2007</b>	R.E.	100	Real Estate Principles	86	75	0.20	8.60	258	1,290	1	150
		110	Real Estate Practice	40	31	0.20	4.67	140	700	1	65
		130	CA Mortgage Loan Broker & Lend	56	47	0.20	5.60	168	840	1	60
<b>Spring 2008</b>	R.E.	100	Real Estate Principles	54	44	0.20	5.40	162	810	1	100
		110	Real Estate Practice	44	37	0.20	5.13	154	770	1	65
		130	CA Mortgage Loan Broker & Lend	35	30	0.20	3.50	105	525	1	60
<b>Spring 2009</b>	R.E.	100	Real Estate Principles	32	26	0.20	3.20	96	480	1	35
		110	Real Estate Practice	25	24	0.20	2.92	88	438	1	30
		130	CA Mortgage Loan Broker & Lend	28	28	0.20	2.80	84	420	1	30
<b>Spring 2010</b>	R.E.	100	Real Estate Principles	30	24	0.20	3.30	99	495	1	40
		110	Real Estate Practice	23	18	0.20	2.76	83	414	1	30
		130	CA Mortgage Loan Broker & Lend	22	18	0.20	2.20	66	330	1	30
<b>Spring 2011</b>	R.E.	100	Real Estate Principles	28	27	0.20	2.80	84	420	1	40
		110	Real Estate Practice	24	19	0.20	2.88	86	432	1	60
		130	CA Mortgage Loan Broker & Lend	27	24	0.20	2.70	81	405	1	60
<b>Summer 2006</b>	R.E.	100	Real Estate Principles	82	82	0.20	10.40	312	1,560	1	100
		110	Real Estate Practice	43	43	0.20	4.30	129	645	1	50
		665	Prep for CA R.E. Examination	24	18	0.10	1.22	36	365	1	60
<b>Summer 2007</b>	R.E.	100	Real Estate Principles	84	64	0.20	8.40	252	1,260	1	82
		110	Real Estate Practice	57	41	0.20	5.70	171	855	1	50
		665	Prep for CARE Examination	17	13	0.10	0.88	26	264	1	40
<b>Summer 2008</b>	R.E.	100	Real Estate Principles	62	48	0.20	5.80	174	870	1	75
		110	Real Estate Practice	34	34	0.20	3.40	102	510	1	50
<b>Summer 2009</b>	R.E.	100	Real Estate Principles	37	37	0.20	3.60	108	540	1	75
		110	Real Estate Practice	28	28	0.20	2.80	84	420	1	50
<b>Summer 2010</b>	R.E.	100	Real Estate Principles	88	65	0.20	8.80	264	1,320	1	120
		110	Real Estate Practice	49	39	0.20	4.90	147	735	1	100
		665	Prep for CARE Examination	34	24	0.10	1.55	47	466	1	50